16325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

AUGUST 1989

Manufactured home shipments were off 12.3 percent in August, 2685 fewer homes than last year. Year-to-date shipments are off by 9156 homes, down 6.7 percent.

The East North Central and Pacific regions continue to be the only regions showing shipment gains from last year.

The rankings of the top ten shipment states remain unchanged from July.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through August

	1989			1988	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	13,591	9.9	- 7.1	14,634	10.0
East North Central	19,983	14.6	+ 4.2	19,175	13.1
West North Central	6,622	4.8	- 5.2	6,984	4.8
South Atlantic	49,251	35.9	- 7.2	53,057	36.3
South Central	23,850	17.4	- 12.7	27,323	18.7
Mountain	6,503	4.7	- 17.8	7,910	5.4
Pacific	12,911	9.4	+ 8.9	11,855	8.1

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through August

		1989			1988		
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	15,483	11.7	+ 3.0	15,035	10.7	1
2.	North Carolina	11,656	8.8	- 8.5	12,732	9.0	2
3.	Georgia	8,536	6.4	- 16.9	10,275	7.3	3
4.	California	7,147	5.4	+ 4.9	6,813	4.8	6
5.	Michigan	7,048	5.3	+ 7.7	6,542	4.6	7
6.	Alabama	6,482	4.9	- 15.6	7,682	5.5	4
7.	South Carolina	6,265	4.7	- 16.5	7,502	5.3	5
8.	Tennessee	5,781	4.4	- 3.6	5,998	4.3	8
9.	New York	5,015	3.8	- 5.9	5,329	3.8	9
10.	Pennsylvania	4,943	3.7	+ 1.7	4,862	3.4	10

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month 1988	1989	% Change		Cumulative for Year 1988	1989	% Change
January	12,961	15,291	18.0%	January	12,961	15,291	18.0%
February	15,195	14,637	- 3.7%	Jan-Feb	28,156	29,928	6.3%
March	18,813	18,169	- 3.4%	Jan-Mar	46,969	48,097	2.4%
April	18,761	17,063	- 9.1%	Jan-Apr	65,730	65,160	- 0.9%
May	19,990	19,128	- 4.3%	Jan-May	85,720	84,288	- 1.7%
June	21,690	18,884	- 12.9%	Jan-June	107,410	103,172	- 3.9%
July	16,673	14,408	- 13.6%	Jan-July	124,083	117,580	- 5.2%
August	21,894	19,381	- 11.5%	Jan-Aug	145,977	136,961	- 6.2%
September	20,614			Jan-Sep	166,591		
October	19,847			Jan-Oct	186,438		
November	17,640			Jan-Nov	204,078		
December	14,186			Jan-Dec	218,264		

Estimated Mobile/Manufactured Home Shipments*

	Each Month 1988	1989	% Change		Cumulative for Year 1988	1989	% Change
January	12,823	15,252	18.9%	January	12,823	15,252	18.9%
February	15,033	14,486	- 3.6%	Jan-Feb	27,856	29,738	6.8%
March	19,011	18,167	- 4.4%	Jan-Mar	46,867	47,905	2.2%
April	18,931	17,404	- 8.1%	Jan-Apr	65,798	65,309	- 0.7%
May	20,171	19,088	- 5.4%	Jan-May	85,969	84,397	- 1.8%
June	21,652	18,855	- 12.9%	Jan-June	107,621	103,252	- 4.1%
July	16,708	14,606	- 12.6%	Jan-July	124,329	117,858	- 5.2%
August	21,879	19,194	- 12.3%	Jan-Aug	146,208	137,052	- 6.3%
September	20,603			Jan-Sep	166,811		
October	19,807			Jan-Oct	186,618		
November	17,556			Jan-Nov	204,174		
December	14,255			Jan-Dec	218,429		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production 1988	1989		Homes In Inventory 1988	1989
January	6.4%	3.8%	January	826	583
February	6.5%	5.0%	February	988	734
March	4.2%	4.3%	March	790	777
April	3.3%	2.6%	April	620	436
May	2.2%	2.5%	May	439	476
June	2.2%	2.7%	June	477	505
July	2.7%	2.1%	July	442	307
August	2.1%	2.5%	August	457	494
September	2.3%		September	468	
October	2.6%		October	508	
November	3.4%		November	592	
December	3.7%		December	523	

Mobile/Manufactured Home Production

	AUGUST			YEAR-TO-DATE		
	1988	1989	% CHANGE	1988	1989	% CHANGE
NORTHEAST						
Connecticut *	*	*	---	*	*	---
Maine	64	41	- 35.9%	442	301	- 31.9%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,540	1,554	0.9%	10,084	10,107	0.2%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,604**	**1,595**	**- 0.6%**	**10,526**	**10,408**	**- 1.1%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	3,000	2,974	- 0.9%	18,871	18,561	- 1.6%
Michigan *	*	*	---	*	*	---
Ohio	363	350	- 3.6%	2,227	2,279	2.3%
Wisconsin	338	356	5.3%	2,011	2,008	- 0.1%
Total	**3,701**	**3,680**	**- 0.6%**	**23,109**	**22,848**	**- 1.1%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	236	187	- 20.8%	1,465	1,325	- 9.6%
Minnesota	239	231	- 3.3%	1,461	1,419	- 2.9%
Missouri	0	40	0.0%	297	358	20.5%
Nebraska	255	228	- 10.6%	1,637	1,516	- 7.4%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**730**	**686**	**- 6.0%**	**4,860**	**4,618**	**- 5.0%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,660	1,557	- 6.2%	11,780	12,801	8.7%
Georgia	3,249	2,557	- 21.3%	22,836	19,261	- 15.7%
Maryland *	*	*	---	*	*	---
North Carolina	2,340	1,747	- 25.3%	15,348	13,152	- 14.3%
South Carolina *	*	*	---	*	*	---
Virginia	378	352	- 6.9%	2,675	2,503	- 6.4%
West Virginia *	*	*	---	*	*	---
Total	**7,627**	**6,213**	**- 18.5%**	**52,639**	**47,717**	**- 9.4%**
South Central						
Alabama	2,355	1,827	- 22.4%	14,511	13,288	- 8.4%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	564	593	5.1%	3,613	3,817	5.6%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,338	1,254	- 6.3%	9,568	9,457	- 1.2%
Texas	568	417	- 26.6%	4,783	2,755	- 42.4%
Total	**4,825**	**4,091**	**- 15.2%**	**32,475**	**29,317**	**- 9.7%**

Mobile/Manufactured Home Production

	AUGUST			YEAR-TO-DATE		
	1988	1989	% CHANGE	1988	1989	% CHANGE
Mountain						
Arizona	381	272	- 28.6%	3,042	2,142	- 29.6%
Colorado *	*	*	---	*	*	---
Idaho	318	275	- 13.5%	1,640	1,962	19.6%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**752**	**598**	**- 20.5%**	**5,008**	**4,155**	**- 17.0%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,143	1,112	- 2.7%	7,937	8,034	1.2%
Hawaii *	*	*	---	*	*	---
Oregon	689	701	1.7%	4,220	4,879	15.6%
Washington	158	145	- 8.2%	834	924	10.8%
Total	**1,990**	**1,958**	**- 1.6%**	**12,991**	**13,837**	**6.5%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	665	560	- 15.8%	4,369	4,061	- 7.0%
Total Production	**21,894**	**19,381**	**- 11.5%**	**145,977**	**136,961**	**- 6.2%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	August			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut	22	18	- 18.2%	163	120	- 26.4%
Maine	315	269	- 14.6%	1,795	1,573	- 12.4%
Massachusetts	80	46	- 42.5%	452	278	- 38.5%
New Hampshire	143	111	- 22.4%	917	671	- 26.8%
New Jersey	71	73	2.8%	438	497	13.5%
New York	835	766	- 8.3%	5,329	5,015	- 5.9%
Pennsylvania	720	751	4.3%	4,862	4,943	1.7%
Rhode Island	8	8	0.0%	79	63	- 20.3%
Vermont	105	62	- 41.0%	599	431	- 28.0%
Total	**2,299**	**2,104**	**- 8.5%**	**14,634**	**13,591**	**- 7.1%**
East North Central						
Illinois	330	390	18.2%	2,123	2,121	- 0.1%
Indiana	765	752	- 1.7%	4,437	4,443	0.1%
Michigan	1,118	1,082	- 3.2%	6,542	7,048	7.7%
Ohio	725	691	- 4.7%	4,404	4,588	4.2%
Wisconsin	259	294	13.5%	1,669	1,783	6.8%
Total	**3,197**	**3,209**	**0.4%**	**19,175**	**19,983**	**4.2%**
West North Central						
Iowa	122	142	16.4%	738	786	6.5%
Kansas	158	165	4.4%	1,040	990	- 4.8%
Minnesota	212	230	8.5%	1,255	1,263	0.6%
Missouri	482	397	- 17.6%	3,071	2,711	- 11.7%
Nebraska	57	43	- 24.6%	311	346	11.3%
North Dakota	23	16	- 30.4%	167	78	- 53.3%
South Dakota	77	68	- 11.7%	402	448	11.4%
Total	**1,131**	**1,061**	**- 6.2%**	**6,984**	**6,622**	**- 5.2%**
South Atlantic						
Delaware	168	146	- 13.1%	1,202	1,116	- 7.2%
Florida	2,100	1,836	- 12.6%	15,035	15,483	3.0%
Georgia	1,432	1,124	- 21.5%	10,275	8,536	- 16.9%
Maryland	102	101	- 1.0%	878	780	- 11.2%
North Carolina	1,988	1,637	- 17.7%	12,732	11,656	- 8.5%
South Carolina	1,170	820	- 29.9%	7,502	6,265	- 16.5%
Virginia	618	457	- 26.1%	3,582	3,604	0.6%
West Virginia	247	238	- 3.6%	1,851	1,811	- 2.2%
Total	**7,825**	**6,359**	**- 18.7%**	**53,057**	**49,251**	**- 7.2%**
South Central						
Alabama	1,263	937	- 25.8%	7,682	6,482	- 15.6%
Arkansas	400	279	- 30.3%	2,501	1,955	- 21.8%
Kentucky	575	575	0.0%	3,748	3,941	5.1%
Louisiana	138	121	- 12.3%	948	731	- 22.9%
Mississippi	361	362	0.3%	2,979	2,469	- 17.1%
Oklahoma	58	58	0.0%	408	355	- 13.0%
Tennessee	850	749	- 11.9%	5,998	5,781	- 3.6%
Texas	376	329	- 12.5%	3,059	2,136	- 30.2%
Total	**4,021**	**3,410**	**- 15.2%**	**27,323**	**23,850**	**- 12.7%**

Mobile/Manufactured Home Shipments

	August			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	412	262	- 36.4%	3,311	2,282	- 31.1%
Colorado	97	60	- 38.1%	561	365	- 34.9%
Idaho	75	62	- 17.3%	377	460	22.0%
Montana	43	61	41.9%	296	341	15.2%
Nevada	271	229	- 15.5%	1,464	1,597	9.1%
New Mexico	201	200	- 0.5%	1,655	1,251	- 24.4%
Utah	19	22	15.8%	187	173	- 7.5%
Wyoming	7	2	- 71.4%	59	34	- 42.4%
Total	**1,125**	**898**	**- 20.2%**	**7,910**	**6,503**	**- 17.8%**
Pacific						
Alaska	2	2	0.0%	17	28	64.7%
California	971	1,023	5.4%	6,813	7,147	4.9%
Hawaii	0	0	0.0%	2	1	- 50.0%
Oregon	414	396	- 4.3%	2,358	2,858	21.2%
Washington	452	425	- 6.0%	2,665	2,877	8.0%
Total	**1,839**	**1,846**	**0.4%**	**11,855**	**12,911**	**8.9%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	442	307	- 30.5%	5,270	4,341	- 17.6%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**21,879**	**19,194**	**- 12.3%**	**146,208**	**137,052**	**- 6.3%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1989 Product Mix

	Jan-Aug Shipments			Jan-Aug Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	82	38	120	*	*	*
Maine	1,262	311	1,573	213	88	301
Massachusetts *	173	105	278	*	*	*
New Hampshire *	409	262	671	*	*	*
New Jersey *	199	298	497	*	*	*
New York *	2,913	2,102	5,015	*	*	*
Pennsylvania	3,026	1,917	4,943	5,919	4,188	10,107
Rhode Island *	35	28	63	*	*	*
Vermont *	266	165	431	*	*	*
Total	**8,365**	**5,226**	**13,591**	**6,132**	**4,276**	**10,408**
	61.5%	**38.5%**	**100.0%**	**58.9%**	**41.1%**	**100.0%**
East North Central						
Illinois *	1,454	667	2,121	*	*	*
Indiana	2,796	1,647	4,443	11,281	7,280	18,561
Michigan *	3,600	3,448	7,048	*	*	*
Ohio	3,078	1,510	4,588	1,472	807	2,279
Wisconsin	1,551	232	1,783	1,684	324	2,008
Total	**12,479**	**7,504**	**19,983**	**14,437**	**8,411**	**22,848**
	62.4%	**37.6%**	**100.0%**	**63.2%**	**36.8%**	**100.0%**
West North Central						
Iowa *	606	180	786	*	*	*
Kansas	588	402	990	897	428	1,325
Minnesota	886	377	1,263	975	444	1,419
Missouri	1,757	954	2,711	23	335	358
Nebraska	166	180	346	842	674	1,516
North Dakota *	37	41	78	*	*	*
South Dakota *	268	180	448	*	*	*
Total	**4,308**	**2,314**	**6,622**	**2,737**	**1,881**	**4,618**
	65.1%	**34.9%**	**100.0%**	**59.3%**	**40.7%**	**100.0%**
South Atlantic						
Delaware *	676	440	1,116	*	*	*
Florida	4,475	11,008	15,483	3,218	9,583	12,801
Georgia	4,064	4,472	8,536	9,250	10,011	19,261
Maryland *	411	369	780	*	*	*
North Carolina	7,359	4,297	11,656	8,775	4,377	13,152
South Carolina *	3,574	2,691	6,265	*	*	*
Virginia	2,304	1,300	3,604	1,990	513	2,503
West Virginia *	1,180	631	1,811	*	*	*
Total	**24,043**	**25,208**	**49,251**	**23,233**	**24,484**	**47,717**
	48.8%	**51.2%**	**100.0%**	**48.7%**	**51.3%**	**100.0%**

Year-To-Date
1989 Product Mix

	Jan-Aug Shipments			Jan-Aug Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	5,003	1,479	6,482	9,486	3,802	13,288
Arkansas *	1,334	621	1,955	*	*	*
Kentucky *	2,848	1,093	3,941	*	*	*
Louisiana *	595	136	731	*	*	*
Mississippi	1,772	697	2,469	2,824	993	3,817
Oklahoma *	174	181	355	*	*	*
Tennessee	3,938	1,843	5,781	6,871	2,586	9,457
Texas	965	1,171	2,136	1,278	1,477	2,755
Total	**16,629**	**7,221**	**23,850**	**20,459**	**8,858**	**29,317**
	69.7%	**30.3%**	**100.0%**	**69.8%**	**30.2%**	**100.0%**
Mountain						
Arizona	728	1,554	2,282	722	1,420	2,142
Colorado *	134	231	365	*	*	*
Idaho	111	349	460	469	1,493	1,962
Montana *	76	265	341	*	*	*
Nevada *	299	1,298	1,597	*	*	*
New Mexico *	683	568	1,251	*	*	*
Utah *	51	122	173	*	*	*
Wyoming *	9	25	34	*	*	*
Total	**2,091**	**4,412**	**6,503**	**1,216**	**2,939**	**4,155**
	32.2%	**67.8%**	**100.0%**	**29.3%**	**70.7%**	**100.0%**
Pacific						
Alaska *	18	10	28	*	*	*
California	967	6,180	7,147	1,088	6,946	8,034
Hawaii *	0	1	1	*	*	*
Oregon	473	2,385	2,858	829	4,050	4,879
Washington	386	2,491	2,877	12	912	924
Total	**1,844**	**11,067**	**12,911**	**1,929**	**11,908**	**13,837**
	14.3%	**85.7%**	**100.0%**	**13.9%**	**86.1%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	69,759	62,952	132,711	70,143	62,757	132,900
	52.6%	47.4%	100.0%	52.8%	47.2%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,970	1,371	4,341	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,500	1,561	4,061
Total	**72,729**	**64,323**	**137,052**	**72,643**	**64,318**	**136,961**
	53.1%	**46.9%**	**100.0%**	**53.0%**	**47.0%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
August 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,836	9.7%	1	449	4.5%	10	1,387	15.5%	1
North Carolina	1,637	8.7%	2	1,047	10.5%	1	590	6.6%	3
Georgia	1,124	6.0%	3	536	5.4%	3	588	6.6%	4
Michigan	1,082	5.7%	4	503	5.1%	4	579	6.5%	5
California	1,023	5.4%	5	146	1.5%	23	877	9.8%	2
Alabama	937	5.0%	6	735	7.4%	2	202	2.3%	14
South Carolina	820	4.3%	7	461	4.6%	8	359	4.0%	7
New York	766	4.1%	8	426	4.3%	11	340	3.8%	9
Indiana	752	4.0%	9	463	4.7%	7	289	3.2%	10
Pennsylvania	751	4.0%	10	477	4.8%	6	274	3.1%	11
Tennessee	749	4.0%	11	490	4.9%	5	259	2.9%	12
Ohio	691	3.7%	12	460	4.6%	9	231	2.6%	13
Kentucky	575	3.0%	13	411	4.1%	12	164	1.8%	18
Virginia	457	2.4%	14	294	3.0%	13	163	1.8%	19
Washington	425	2.3%	15	55	0.6%	32	370	4.1%	6
Missouri	397	2.1%	16	243	2.4%	17	154	1.7%	20
Oregon	396	2.1%	17	53	0.5%	33	343	3.8%	8
Illinois	390	2.1%	18	265	2.7%	15	125	1.4%	21
Mississippi	362	1.9%	19	271	2.7%	14	91	1.0%	23
Texas	329	1.7%	20	153	1.5%	21	176	2.0%	17
Wisconsin	294	1.6%	21	256	2.6%	16	38	0.4%	36
Arkansas	279	1.5%	22	187	1.9%	19	92	1.0%	22
Maine	269	1.4%	23	207	2.1%	18	62	0.7%	28
Arizona	262	1.4%	24	74	0.7%	29	188	2.1%	15
West Virginia	238	1.3%	25	152	1.5%	22	86	1.0%	24
Minnesota	230	1.2%	26	161	1.6%	20	69	0.8%	26
Nevada	229	1.2%	27	51	0.5%	34	178	2.0%	16
New Mexico	200	1.1%	28	116	1.2%	24	84	0.9%	25
Kansas	165	0.9%	29	98	1.0%	27	67	0.7%	27
Delaware	146	0.8%	30	90	0.9%	28	56	0.6%	29
Iowa	142	0.8%	31	110	1.1%	25	32	0.4%	37
Louisiana	121	0.6%	32	106	1.1%	26	15	0.2%	43
New Hampshire	111	0.6%	33	60	0.6%	31	51	0.6%	30
Maryland	101	0.5%	34	61	0.6%	30	40	0.4%	34
New Jersey	73	0.4%	35	30	0.3%	38	43	0.5%	32
South Dakota	68	0.4%	36	40	0.4%	35	28	0.3%	40
Idaho	62	0.3%	37	12	0.1%	43	50	0.6%	31
Vermont	62	0.3%	38	34	0.3%	36	28	0.3%	39
Montana	61	0.3%	39	20	0.2%	41	41	0.5%	33
Colorado	60	0.3%	40	21	0.2%	40	39	0.4%	35
Oklahoma	58	0.3%	41	29	0.3%	39	29	0.3%	38
Massachusetts	46	0.2%	42	32	0.3%	37	14	0.2%	44
Nebraska	43	0.2%	43	18	0.2%	42	25	0.3%	41
Utah	22	0.1%	44	2	0.0%	47	20	0.2%	42
Connecticut	18	0.1%	45	11	0.1%	44	7	0.1%	46
North Dakota	16	0.1%	46	6	0.1%	45	10	0.1%	45
Rhode Island	8	0.0%	47	3	0.0%	46	5	0.1%	47
Alaska	2	0.0%	48	1	0.0%	49	1	0.0%	48
Wyoming	2	0.0%	49	1	0.0%	48	1	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	18,887	**100.1%**		**9,927**	**99.7%**		**8,960**	**100.2%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Aug 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	15,483	11.7%	1	4,475	6.4%	3	11,008	17.5%	1
North Carolina	11,656	8.8%	2	7,359	10.5%	1	4,297	6.8%	4
Georgia	8,536	6.4%	3	4,064	5.8%	4	4,472	7.1%	3
California	7,147	5.4%	4	967	1.4%	21	6,180	9.8%	2
Michigan	7,048	5.3%	5	3,600	5.2%	6	3,448	5.5%	5
Alabama	6,482	4.9%	6	5,003	7.2%	2	1,479	2.3%	15
South Carolina	6,265	4.7%	7	3,574	5.1%	7	2,691	4.3%	6
Tennessee	5,781	4.4%	8	3,938	5.6%	5	1,843	2.9%	11
New York	5,015	3.8%	9	2,913	4.2%	10	2,102	3.3%	9
Pennsylvania	4,943	3.7%	10	3,026	4.3%	9	1,917	3.0%	10
Ohio	4,588	3.5%	11	3,078	4.4%	8	1,510	2.4%	14
Indiana	4,443	3.3%	12	2,796	4.0%	12	1,647	2.6%	12
Kentucky	3,941	3.0%	13	2,848	4.1%	11	1,093	1.7%	19
Virginia	3,604	2.7%	14	2,304	3.3%	13	1,300	2.1%	16
Washington	2,877	2.2%	15	386	0.6%	33	2,491	4.0%	7
Oregon	2,858	2.2%	16	473	0.7%	30	2,385	3.8%	8
Missouri	2,711	2.0%	17	1,757	2.5%	15	954	1.5%	20
Mississippi	2,469	1.9%	18	1,772	2.5%	14	697	1.1%	21
Arizona	2,282	1.7%	19	728	1.0%	24	1,554	2.5%	13
Texas	2,136	1.6%	20	965	1.4%	22	1,171	1.9%	18
Illinois	2,121	1.6%	21	1,454	2.1%	17	667	1.1%	22
Arkansas	1,955	1.5%	22	1,334	1.9%	18	621	1.0%	24
West Virginia	1,811	1.4%	23	1,180	1.7%	20	631	1.0%	23
Wisconsin	1,783	1.3%	24	1,551	2.2%	16	232	0.4%	35
Nevada	1,597	1.2%	25	299	0.4%	34	1,298	2.1%	17
Maine	1,573	1.2%	26	1,262	1.8%	19	311	0.5%	31
Minnesota	1,263	1.0%	27	886	1.3%	23	377	0.6%	28
New Mexico	1,251	0.9%	28	683	1.0%	25	568	0.9%	25
Delaware	1,116	0.8%	29	676	1.0%	26	440	0.7%	26
Kansas	990	0.7%	30	588	0.8%	29	402	0.6%	27
Iowa	786	0.6%	31	606	0.9%	27	180	0.3%	39
Maryland	780	0.6%	32	411	0.6%	31	369	0.6%	29
Louisiana	731	0.6%	33	595	0.9%	28	136	0.2%	42
New Hampshire	671	0.5%	34	409	0.6%	32	262	0.4%	34
New Jersey	497	0.4%	35	199	0.3%	37	298	0.5%	32
Idaho	460	0.3%	36	111	0.2%	42	349	0.6%	30
South Dakota	448	0.3%	37	268	0.4%	35	180	0.3%	40
Vermont	431	0.3%	38	266	0.4%	36	165	0.3%	41
Colorado	365	0.3%	39	134	0.2%	41	231	0.4%	36
Oklahoma	355	0.3%	40	174	0.2%	38	181	0.3%	37
Nebraska	346	0.3%	41	166	0.2%	40	180	0.3%	38
Montana	341	0.3%	42	76	0.1%	44	265	0.4%	33
Massachusetts	278	0.2%	43	173	0.2%	39	105	0.2%	44
Utah	173	0.1%	44	51	0.1%	45	122	0.2%	43
Connecticut	120	0.1%	45	82	0.1%	43	38	0.1%	46
North Dakota	78	0.1%	46	37	0.1%	46	41	0.1%	45
Rhode Island	63	0.0%	47	35	0.1%	47	28	0.0%	47
Wyoming	34	0.0%	48	9	0.0%	49	25	0.0%	48
Alaska	28	0.0%	49	18	0.0%	48	10	0.0%	49
Hawaii	1	0.0%	50	0	0.0%	50	1	0.0%	50
	132,711	**100.1%**		**69,759**	**100.0%**		**62,952**	**100.2%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
August 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Indiana	2,974	15.8%	1	1,746	17.6%	1	1,228	13.8%	2
Georgia	2,557	13.6%	2	1,241	12.5%	3	1,316	14.8%	1
Alabama	1,827	9.7%	3	1,297	13.1%	2	530	5.9%	8
North Carolina	1,747	9.3%	4	1,153	11.6%	4	594	6.7%	6
Florida	1,557	8.3%	5	343	3.5%	8	1,214	13.6%	3
Pennsylvania	1,554	8.3%	6	922	9.3%	5	632	7.1%	5
Tennessee	1,254	6.7%	7	896	9.0%	6	358	4.0%	9
California	1,112	5.9%	8	158	1.6%	13	954	10.7%	4
Oregon	701	3.7%	9	108	1.1%	17	593	6.7%	7
Mississippi	593	3.2%	10	446	4.5%	7	147	1.6%	13
Texas	417	2.2%	11	202	2.0%	12	215	2.4%	10
Wisconsin	356	1.9%	12	293	3.0%	9	63	0.7%	20
Virginia	352	1.9%	13	283	2.9%	10	69	0.8%	18
Ohio	350	1.9%	14	218	2.2%	11	132	1.5%	15
Idaho	275	1.5%	15	63	0.6%	19	212	2.4%	11
Arizona	272	1.4%	16	85	0.9%	18	187	2.1%	12
Minnesota	231	1.2%	17	147	1.5%	14	84	0.9%	17
Nebraska	228	1.2%	18	131	1.3%	15	97	1.1%	16
Kansas	187	1.0%	19	121	1.2%	16	66	0.7%	19
Washington	145	0.8%	20	1	0.0%	23	144	1.6%	14
Colorado	51	0.3%	21	25	0.3%	20	26	0.3%	22
Maine	41	0.2%	22	27	0.3%	21	14	0.2%	23
Missouri	40	0.2%	23	2	0.0%	22	38	0.4%	21
Delaware	*								
Massachusetts	*								
New York	*								
North Dakota	*								
Arkansas	*								
West Virginia	*								
New Jersey	*								
Michigan	*								
Utah	*								
New Hampshire	*								
Oklahoma	*								
South Dakota	*								
South Carolina	*								
Kentucky	*								
Connecticut	*								
Maryland	*								
Louisiana	*								
Nevada	*								
Iowa	*								
Alaska	*								
New Mexico	*								
Wyoming	*								
Vermont	*								
Rhode Island	*								
Illinois	*								
Hawaii	*								
Montana	*								
	18,821	99.9%		9,908	99.7%		8,913	99.7%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	19,261	14.5%	1	9,250	13.2%	3	10,011	16.0%	1
Indiana	18,561	14.0%	2	11,281	16.1%	1	7,280	11.6%	3
Alabama	13,288	10.0%	3	9,486	13.5%	2	3,802	6.1%	8
North Carolina	13,152	9.9%	4	8,775	12.5%	4	4,377	7.0%	5
Florida	12,801	9.6%	5	3,218	4.6%	7	9,583	15.3%	2
Pennsylvania	10,107	7.6%	6	5,919	8.4%	6	4,188	6.7%	6
Tennessee	9,457	7.1%	7	6,871	9.8%	5	2,586	4.1%	9
California	8,034	6.0%	8	1,088	1.6%	13	6,946	11.1%	4
Oregon	4,879	3.7%	9	829	1.2%	17	4,050	6.5%	7
Mississippi	3,817	2.9%	10	2,824	4.0%	8	993	1.6%	13
Texas	2,755	2.1%	11	1,278	1.8%	12	1,477	2.4%	11
Virginia	2,503	1.9%	12	1,990	2.8%	9	513	0.8%	17
Ohio	2,279	1.7%	13	1,472	2.1%	11	807	1.3%	15
Arizona	2,142	1.6%	14	722	1.0%	18	1,420	2.3%	12
Wisconsin	2,008	1.5%	15	1,684	2.4%	10	324	0.5%	21
Idaho	1,962	1.5%	16	469	0.7%	19	1,493	2.4%	10
Nebraska	1,516	1.1%	17	842	1.2%	16	674	1.1%	16
Minnesota	1,419	1.1%	18	975	1.4%	14	444	0.7%	18
Kansas	1,325	1.0%	19	897	1.3%	15	428	0.7%	19
Washington	924	0.7%	20	12	0.0%	23	912	1.5%	14
Missouri	358	0.3%	21	23	0.0%	22	335	0.5%	20
Maine	301	0.2%	22	213	0.3%	20	88	0.1%	22
Colorado	*								
Nevada	*								
Rhode Island	*								
North Dakota	*								
Utah	*								
New York	*								
Louisiana	*								
Connecticut	*								
South Dakota	*								
Iowa	*								
Wyoming	*								
Vermont	*								
Hawaii	*								
South Carolina	*								
New Hampshire	*								
Illinois	*								
Maryland	*								
Michigan	*								
Montana	*								
Arkansas	*								
Delaware	*								
New Mexico	*								
Massachusetts	*								
Alaska	*								
Kentucky	*								
New Jersey	*								
West Virginia	*								
Oklahoma	*								
	132,900	100.0%		70,143	99.9%		62,757	100.3%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding